



GET PAID.

1



PROVE
YOUR VALUE

2



SHOW PAST
SUCCESS

3



OFFER MANY
METHODS

4



OFFER
INCENTIVES

5



WORK WITH
A TEAMMATE

6



SEND
REMINDERS

7



TIE \$ WITH
DELIVERABLES

8



DELIVER
ON TIME

9



SIGN A
PAYMENT PLAN

10



BE GENUINELY
NICE

11



TRY RECURRING
BILLING

12



ESTABLISH
AUTHORITY

13



GET INVOICING
SOFTWARE

14



USE
FACTORING

15



OUTSOURCE
COLLECTIONS